

2021 營運說明會

2021年5月



Smarter Solutions for a Smarter Future

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內容

- 財務資訊
- 業務發展概況
- 總結



1Q 2021 損益表 QoQ (合併)

新台幣:百萬

	1Q 2021		4Q 2020		QoQ
	金額	%	金額	%	%
營業收入淨額	15,344	100.0	17,059	100.0	-10.2
營業毛利	1,671	10.9	1,809	10.6	-7.6
營業費用	1,402	9.1	1,483	8.7	-5.5
營業利益	269	1.8	326	1.9	-17.5
營業外收入/(損失)	23	0.1	73	0.4	
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稅前淨利	292	1.9	399	2.3	-26.8
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稅後淨利	274	1.8	341	2.0	-19.6
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總發行股數(百萬)	397.62		397.62		
加權平均流通在外股數(百萬)	390.22		390.15		
每股盈餘(@NTD/share)	0.70		0.87		



1Q 2021 損益表 YoY (合併)

新台幣:百萬

	1Q 2021		1Q 2020		YoY
	金額	%	金額	%	%
營業收入淨額	15,344	100.0	13,366	100.0	14.8
營業毛利	1,671	10.9	1,471	11.0	13.6
營業費用	1,402	9.1	1,234	9.2	13.6
營業利益	269	1.8	237	1.8	13.5
營業外收入/(損失)	23	0.1	24	0.2	
稅前淨利	292	1.9	261	2.0	11.9
稅後淨利	274	1.8	252	1.9	8.7
總發行股數(百萬)	397.62		390.23		
加權平均流通在外股數(百萬)	390.22		390.08		
每股盈餘(@NTD/share)	0.70		0.64		



2021/03/31 資產負債表 (合併)

新台幣:百萬	2021/03/31		2020/12/31		QoQ		2020/03/31		YoY	
	金額	%	金額	%	金額	%	金額	%	金額	%
現金&短期投資	5,726	15	6,193	16	(467)	-8	4,516	13	1,210	27
應收帳款	12,358	32	13,342	35	(984)	-7	11,355	32	1,003	9
存貨	10,064	27	8,277	22	1,787	22	9,350	27	714	8
其他流動資產	424	0	377	1	47	12	488	1	(64)	-13
流動資產合計	28,572	74	28,189	74	383	1	25,709	73	2,863	11
長期股權投資	163	0	175	0	(12)	-7	157	0	5	4
不動產、廠房及設備	7,250	19	7,044	19	206	3	6,956	20	294	4
其他資產	2,556	7	2,531	7	25	1	2,591	7	(35)	-1
總資產	38,541	100	37,939	100	602	2	35,413	100	3,128	9
短期借款	2,095	6	1,949	5	146	7	2,290	7	(195)	-9
應付帳款	11,239	29	10,781	28	458	4	10,225	29	1,014	10
其他流動負債	4,621	12	5,219	15	(598)	-11	4,023	11	598	15
其他負債	3,431	8	3,204	8	227	7	2,663	7	768	29
負債合計	21,386	55	21,153	56	233	1	19,201	54	2,185	11
股東權益	17,155	45	16,786	44	369	2	16,212	46	943	6



內容

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產品策略

基礎設施

終端裝置

局端

基礎設施

邊緣端

邊緣基礎設施

車用

終端

IoT/感測器

家用

5G CPE

PON

IIoT 感測器

攝影機, 雷達

專用網路, MEC, RSU

交換機

Wi-Fi

LEO Sat

IIoT 模組與裝置

4G/5G CPU 模組

強波器

ORAN

OTT

攝影機



產品類別



WNC 業務發展重點

網路服務商客戶

- 4G/5G、行動寬頻CPE 裝置、安卓機上盒
- IoT 垂直應用裝置、智慧能源通訊裝置
- 5G強波器、開放式架構基礎設施解決方案

車用客戶

- 車用Wi-Fi, 4G/5G CPU 模組及追蹤裝置
- 24/77Ghz 雷達, 感測攝影機及C-V2X裝置

企業客戶

- Wi-Fi 6/6E 無線路由器、企業交換機、GPON ONT
- 拓展IoT 模組及AIoT 閘道器

消費型客戶

- Mesh Wi-Fi 家用路由器
- 5G 毫米波CPE
- 消費型醫療應用裝置

加值策略

- 以軟體ODM提升硬體JDM及CM系統整合價值。
- 布局策略性市場及產品；拓展中國、日本、歐洲業務以優化中國產能利用率。
- 產品出貨規模及毛利率間取得平衡。



區域營收



全球生產據點



ESG 表現及肯定

- **EcoVadis** 全球供應商環境與社會表現評鑑: 2020年獲得「白金認證級別」。
- **TIA (QuEST)** ICT產業供應鍊永續評鑑: 2020年獲得「銀色認證級別」。
- **CDP** 評鑑: 2020年「氣候變遷」及「價值鏈議合」項目獲得高於業界評等。



榮譽肯定

✓ WNC不僅專注於產品研發，亦重視公司營運的永續發展

研發創新

- IT World Awards 2019, 2018
- CES創新獎 2016
- 新竹科學工業園區優良廠商「研發成效獎」2020, 2018
- 新竹科學工業園區優良廠商「創新產品獎」2018, 2017

專利智財

- **1,956** 獲證 / **291** 申請中 (截至 2021/4/30)

公司治理

- 台灣企業永續獎—企業永續報告類 白金獎 2020, 金獎 2019
- 天下企業公民獎大型企業組 TOP 50 2020, 2019
- 亞元雜誌 (Asiamoney) 台灣地區最優秀企業 2020



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總結



WNC

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